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3PL VALUE CREATION NORTH AMERICA SUMMIT 2026

OCTOBER 13-15 2026 | CHICAGO, IL

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Welcome to the 3PL Value Creation North America Summit 2026

This year's event will provide regional and global views of the third-party logistics industry and trends shaping its competitive landscape. Our incredible lineup of panelists includes 3PL executives, technology innovators, and investment community leaders.

The event will open on Tuesday with a warm welcome reception to greet our guests and mark the beginning of the event.

On Wednesday, we'll set the stage with an overview of global and regional 3PL trends before exploring logistics M&A dynamics and 3PL market insights. The day will also include insightful discussion about innovations in logistics, followed by a reception for our guests.

On Thursday, we will open the day with discussions on value-added warehousing, transportation management, and compliance. The morning concludes with an executive outlook on 3PL market trends and 2027 predictions.

Below, you will find a QR code that connects you with our event app: WHOVA. Please scan the code with your phone to see the event agenda, ask questions during panel discussions, and connect with fellow attendees. You can also download the WHOVA app and search for the 3PL Value Creation North America Summit.

As always, we hope you find the discussions engaging and insightful. Thank you for joining us for the Fourteenth Annual 3PL Value Creation North America Summit.

Kind regards,

Armstrong & Associates Team



3PL VALUE CREATION NORTH AMERICA SUMMIT

TUESDAY, OCTOBER 13

5:00 - 7:00 p.m.

Welcome Reception and Networking

The welcome reception will kick off the 3PL Value Creation North America Summit with cocktails, hors d'oeuvres, and networking.

WEDNESDAY, OCTOBER 14

8:00 - 9:00 a.m.

Registration and Networking/Exhibitor Atrium

9:00 - 9:20 a.m.

Welcome and 2026 State of the 3PL Market

Market Research Presentation by Evan Armstrong, Chief Executive Officer, *Armstrong & Associates, Inc.*

9:25 - 10:15 a.m.

Reshaping: Global 3PL View and Regional Variations

Moderator: Evan Armstrong, Chief Executive Officer, *Armstrong & Associates, Inc.*

PANELISTS

Sean Kelly

Senior Vice President of Business Development, GEODIS

Eric Wolfe

President - Logistics, Watco Logistics

Yifan Mao

General Manager - Strategy & Corporate Development, Bondex Group

Ramiro Delgado

CEO, Logisti-K

10:20 - 11:10 a.m.

Tariffs, Trade Disruption, and the New Supply Chain Playbook

Moderator: Kurt Baumann, Vice President, *Armstrong & Associates, Inc.*

PANELISTS

Tiziana La Rocca

Global Transportation Manager, Amazon Robotics

Gordon Branov

CEO, SEKO Logistics

Mike Piza

Senior Vice President- Corporate Business Development, Apex Logistics International

Nunzio DeFilippis

Co-CEO & Licensed Customs Broker, CargoTrans

11:10 - 11:30 a.m.

Networking Break/Exhibitor Atrium



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WEDNESDAY, OCTOBER 14 *(CONTINUED)*

11:30 a.m. - 12:20 p.m.

Capacity, Connectivity & Agentic AI: The Brokerage Tech Stack

Moderator: Evan Armstrong, Chief Executive Officer,
Armstrong & Associates, Inc.

PANELISTS

Chadd Olesen

Chief Executive Officer, AVRIL

Jett McCandless

Founder & Chief Executive Officer, LSP44

Jeff Silver

Chief Executive Officer, Mastery Logistics Systems, Inc.

12:40 - 1:40 p.m.

Plated Luncheon/Embassy Suites Dining Room

Welcome remarks from our sponsor Bondex Group.

1:40 - 2:30 p.m.

Capital in 3PL: Private Equity in a Higher-Rate World

Moderator: Jamison Mize, Vice President – M&A,
Armstrong & Associates, Inc.

PANELISTS

Anthony Cardona

Partner, PPC

John Anderson

Operating Partner, Greenbriar Equity Group

Alex Rafla

Partner, Clarendon Capital LLC

Paul Jones

Managing Director, Stifel

2:35 - 3:25 p.m.

Major Deal Factors: 3PL Market M&A Activity and Developments

Moderator: Evan Armstrong, Chief Executive Officer,
Armstrong & Associates, Inc.

PANELISTS

Chris Wofford

Founder & Managing Partner, Wofford Advisors

Kris Hopkins

Managing Director and Head of T&L Investment Banking,
BMO Capital Markets

Frank Damian

Director – Transportation & Logistics, Piper Sandler & Co

Rob Levin

CEO, Republic Partners, LLC

3:25 - 3:45 p.m.

Networking Break/Exhibitor Atrium



BMO Capital Markets' Transportation & Logistics team helps clients navigate their most critical financial and strategic decisions through deep industry knowledge and a comprehensive suite of M&A advisory and financing services.



Let's connect

Kris Hopkins

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Intermodal Brokerage June 2024 ITG Sale to cargomatic Sellside Financial Advisor	Trucking & Brokerage October 2023 CRST THE TRANSPORTATION SOLUTION Acquisition of BCB TRANSPORT Buyside Financial Advisor	Intermodal Logistics February 2023 PORTX LOGISTICS Sale to U.S. MULTIMODAL Group Sellside Financial Advisor	Expedited Brokerage November 2022 FASTMORE Sale to ECHO a Portfolio Company of THE JORDAN COMPANY Sellside Financial Advisor	Warehousing & Fulfillment November 2022 KENCO Sale to PRITZKER PRIVATE CAPITAL Sellside Financial Advisor	Managed Transportation July 2022 sheer Train Logistics Sale to WOODLEW PARTNERS MONROE CAPITAL Sellside Financial Advisor	Refrigerated Brokerage March 2022 HOOSIER LOGISTICS Sale to DIRECT X CONNECT LOGISTICS a Portfolio Company of HURON CAPITAL Sellside Financial Advisor

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WEDNESDAY, OCTOBER 14 *(CONTINUED)*

3:45 - 4:35 p.m.

E-Commerce Logistics: Fulfillment, Returns & the De Minimis Reset

Moderator: Karen Erickson, Executive Vice President,
Armstrong & Associates, Inc.

PANELISTS

Ryan Schmidt

VP of Contract Logistics, Head of US Business Development,
Kuehne + Nagel

Calvin Tanck

SVP Sales & Marketing, ModusLink Corporation

Mark Rusciano

Director of Product, ShipMonk

Jakki Strako

CEO, ConData

4:40 - 5:30 p.m.

Innovative Investments: What's Next in Warehouse Logistics Technology?

Moderator: Kurt Baumann, Vice President,
Armstrong & Associates, Inc.

PANELISTS

Steve Cascio

Chief Revenue Officer, Easy Metrics

Patti Thiel

Director - Supply Chain Advisory, Blue Yonder

Baltej Athwal

Vice President of Product, Pallet

5:30 - 7:00 p.m.

Reception and Networking/Exhibitor Atrium

The reception with cocktails, hors d'oeuvres, and networking.

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THURSDAY, OCTOBER 15

8:00 - 9:00 a.m.

Day Two: Registration and Networking/Exhibitor Atrium

9:00 - 9:50 a.m.

Even Keeled: Trends in Value-Added Warehousing, Distribution & Cold Chain

Moderator: Karen Erickson, Executive Vice President,
Armstrong & Associates, Inc.

PANELISTS

Elijah Ray

Chief Customer Officer, Sunland Logistic Solutions

Chris Leonard

Founding Partner/ Managing Principal, LMC Advisory

Eric Ritchey

Vice President of Sales, Komar Distribution Services

9:55 - 10:45 a.m.

Navigating Uncertainty: Domestic Transportation Management, Brokerage & Carrier Vetting and Compliance

Moderator: Eric Hansen, Vice President,
Armstrong & Associates, Inc.

PANELISTS

Sean Gill

SVP, Product Strategy & Technology, Arrive Logistics

Howard Kim

President & CEO, InstallX

Bill Lecos

Executive Director, *National Home Delivery Association*

Chris Pickett

Chief Commercial Officer, Flock Freight

10:45 - 11:05 a.m.

Networking Break/Exhibitor Atrium

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THURSDAY, OCTOBER 15 *(CONTINUED)*

11:10 a.m. - 12:00 p.m.

Long-Term View: Executive Outlook, 3PL Market Trends & 2027 Predictions

Moderator: Evan Armstrong, Chief Executive Officer,
Armstrong & Associates, Inc.

PANELISTS

Andy Dyer

Chief Executive Officer, AFS Logistics

Jim Headley

Vice President of Business Development and Marketing,
Wagner Logistics

Joel Clum

COO, ShipStation Global

Ray Tharpe

Group Director - Strategy, Ryder System, Inc.

12:00 p.m.

Summit Adjourned/Closing remarks and key takeaways



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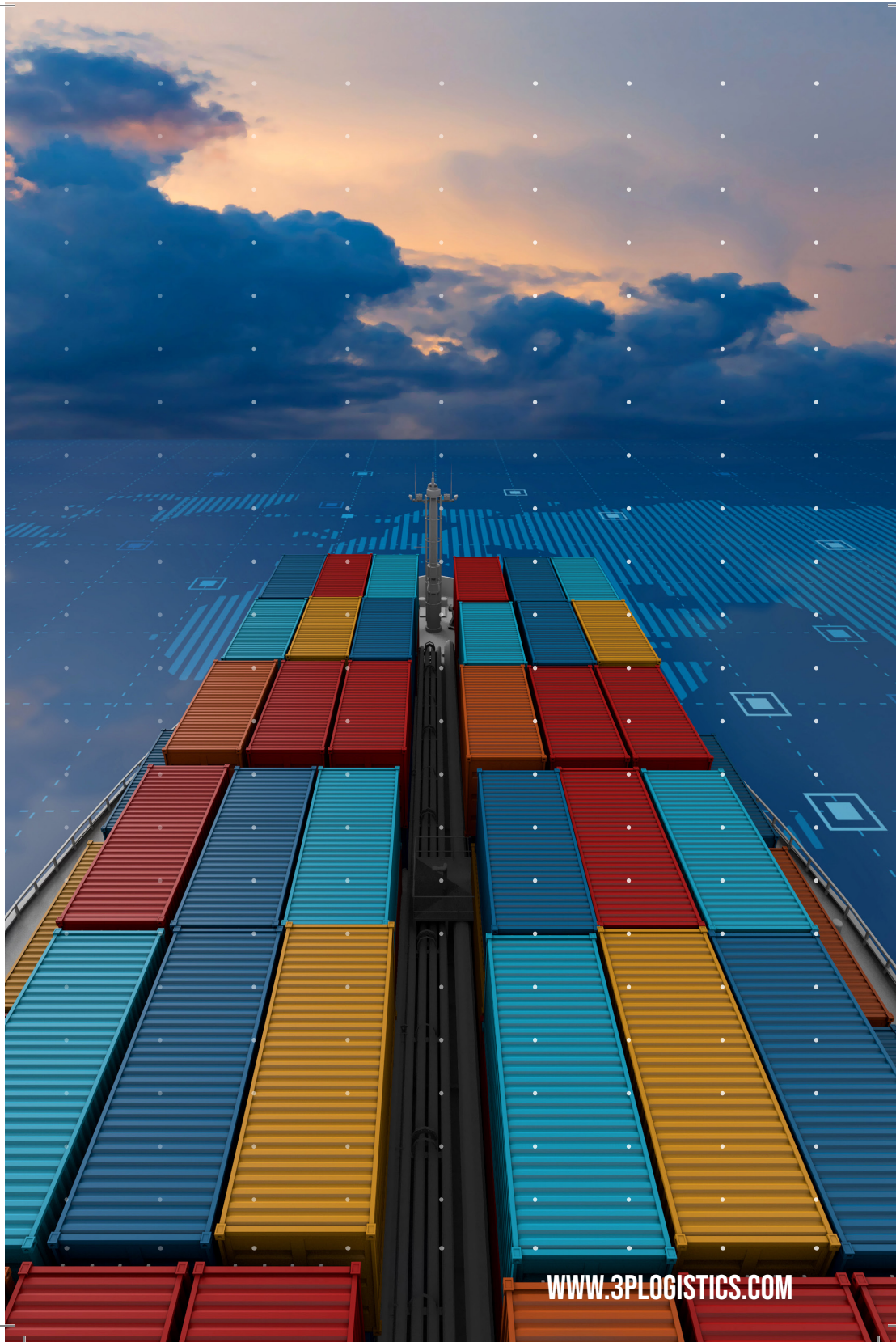
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